



# Strength through cooperation







### VDL Groep

STRENGTH THROUGH COOPERATION. VDL GROEP, AN EINDHOVEN-BASED, INTERNATIONAL INDUSTRIAL FAMILY BUSINESS, IS BUILT ON THIS FOUNDATION. PIETER VAN DER LEEGTE FOUNDED THE COMPANY IN 1953. INITIALLY, VDL GROEP SPECIALISED IN METALWORKING. LATER, WHEN PIETER'S SON, WIM VAN DER LEEGTE, TOOK OVER THE BUSINESS, THE PORTFOLIO GREW TO INCLUDE PLASTICS PROCESSING, THE DEVELOPMENT, PRODUCTION AND SALE OF BUSES AND HIGH-TECH SUPPLY TO THE SEMI-CONDUCTOR INDUSTRY (AMONGST OTHER INDUSTRIES). VDL GROEP HAS NOW EXPANDED INTO SUBCONTRACTING AND SEMI-FINISHED GOODS, MAKES ITS OWN END PRODUCTS, SUCH AS SUSPENSION SYSTEMS, AUTOMATED PRODUCTION LINES FOR THE AUTOMOTIVE INDUSTRY, HEAT EXCHANGERS AND CONTAINER HANDLING SYSTEMS, AND IT ALSO OWNS THE ONLY PASSENGER CAR FACTORY IN THE NETHERLANDS THAT HANDLES THIRD-PARTY CAR ASSEMBLY. WITH THE ARRIVAL OF THE 100TH VDL COMPANY VDL ENERGY SYSTEMS, WE ARE FURTHER EXPANDING OUR PORTFOLIO IN THE FIELD OF ENERGY TRANSITION.

VDL Groep innovates through a combination of craftsmanship, entrepreneurship and the use of high-quality machines. The group combines the power of a multinational with the flat organisation and open, informal working atmosphere of a family business in which advancement opportunities and long-term ambitions are given priority. VDL Groep employs some 17,000 employees and operates in 20 countries. The group encompasses 102 operating companies - each with its own specialism - that work together closely. In 2018, the combined annual turnover amounted to 5.973 billion euros..

#### STRUCTURE AIMED AT DECISIVENESS

VDL Groep offers continuity. This is made possible by the unique structure of the group: a family of flexible, independent companies, each with its own speciality in various product/ market combinations, both at national and international level. VDL Nederland and VDL Holding Belgium provide support to the operating companies in the areas of financial affairs, IT, social affairs, environment and safety, insurance, subsidies, legal affairs and communications. Supported by a financially strong organisation, the VDL subsidiaries are able to concentrate fully on market developments and their own core activities. The short lines of communication between the operating companies make it possible to pool capacity and knowledge whenever necessary. This allows each individual company to serve its customers as a full-service partner and co-maker. The strength of the organisation clearly lies in the cooperation between the individual companies. Together they form a single, strong team.

#### VDL Groep

VDL Nederland VDL Holding Belgium

Subcontracting	Car Assembly	Buses and Coaches	Finished Products
Metalworking		Chassis & chassis modules	Production automation systems
Mechatronic systems and system supply		Coaches	Suspension systems
system supply		Public transport buses	Heat exchangers
Plastics processing		Mini & midi buses	Container handling equipment
Surface treatment		Second-hand buses	Packaging machines
		Parts & services	Sunbeds and roof boxes
			Systems for the agricultural sector
			Systems for the industrial sector

#### ADVANCED TECHNOLOGY FOCUSED ON QUALITY

The overall policy of VDL Groep is intended to stimulate innovation of products and production methods, with a focus on costs and quality management as well as sustainability. The organisation continuously seeks the best solution by carefully listening to the customer's wishes and developing those ideas into efficient solutions in a creative and flexible manner. Against that background, VDL Groep invests in establishing the necessary conditions, including state-of-the-art machinery, good facilities and optimum logistics, a critical policy for quality and world-class craftsmanship.

#### PROFESSIONALS MAKE THE DIFFERENCE

The heart of VDL Groep is formed by dedicated employees and their excellent craftsmanship delivered at all levels. All the operating companies have attained and maintained their competitive position through the efforts of motivated and flexible professionals. VDL maintains this high level of quality by carefully selecting its employees and providing internal training and refresher courses. Equally as important is the continuous effort that is put into improving the no-nonsense culture, in which informal, personal and open communication prevails. Strength through cooperation is our credo.

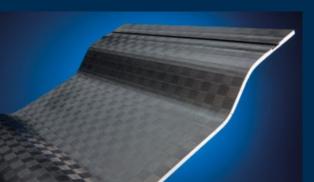




## Subcontracting

THE SUBCONTRACTING DIVISION OF VDL GROEP HAS BUILT UP AN EXCELLENT NATIONAL AND INTERNATIONAL POSITION. THE DIVISION CONSISTS OF A LARGE NUMBER OF SUBCONTRACTING COMPANIES THAT MANUFACTURE HIGH-QUALITY METAL AND/OR PLASTIC PRODUCTS, RANGING FROM SIMPLE TO COMPLEX AND INTEGRATED PROCESSES. THIS CAN BE EXTENDED TO INCLUDE SURFACE TREATMENT, ASSEMBLY PROCESSES OR LOGISTICS SERVICES.

VDL Groep is responsible for the entire project from design and prototype through to manufacturing, assembly and testing. Thanks to professional project management, VDL is capable of taking complete responsibility for these projects. If desired, installation and maintenance can also be provided. VDL offers all the necessary disciplines, in-house. All VDL companies have developed a high degree of specialisation while focusing on versatile and flexible capacity, fast delivery and excellent value for money. VDL constantly strives to improve efficiency through automation and robotisation.



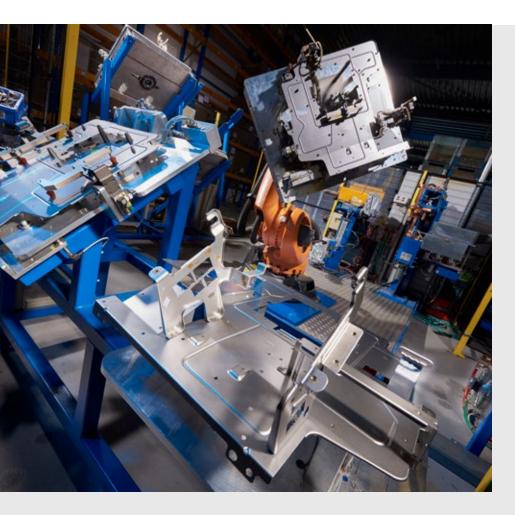


#### METALWORKING

In the field of metalworking, VDL Groep masters practically every relevant competence, from iron casting, sheet metal and construction work, robot welding, pipe bending and laser cutting through to laser welding, water jet cutting and ultra-precision turning and grinding work. In addition, all machine processes such as turning, drilling, milling and setting are carried out fully automated. Constant investments are made in the most advanced machinery, with a view to continuous optimisation of production processes.

- Development
- Engineering / Design
- Mould development and production
- Iron casting
- Prototype building
- Production
- Assembly
- Testing
- Installation and service
- Supply Chain Management





#### **Sheet-metal working**

- Autogenous welding
- (CNC) Bending / Folding
- Deep drawing
- (CNC) Clinching
- Cutting
- (CNC) Laser welding
- (CNC) Laser cutting
- Automatic pressing (30 800 tonnes)
- Hydraulic pressing (30 1,800 tonnes)
- (CNC) Pipe bending
- (CNC) Plasma cutting
- (CNC) Punching
- Robot Bending / Folding
- (CNC) Torch cutting
- (CNC) Setting
- 3D (Tube & Pipe) laser cutting

#### **Machine processes**

- $\bullet$  (CNC) Grinding
- (CNC) Turning
- (CNC) Milling
- (CNC) Tapping
- Ultra-precision turning and milling
- Sawing
- (CNC) Drilling
- (CNC) Automatic turning
- (CNC) Broaching

#### Other processes

- (CNC) 3D measuring
- MIG/MAG and TIG welding
- Micro TIG welding
- Stainless steel welding
- Ultrasonic welding
- Robot welding
- (CNC) Spot welding
- Micro laser welding
- Seam welding
- CMT welding



- Wire erosion
- Steel grit blasting
- Assembly
- Soldering
- Vibrating
- Rolling
- Water jet cutting
- Zinc spark erosion

#### • Stainless steel grit blasting

- Plasma and Ultrasonic / Alkalic cleaning
- (CNC) Rob-Cad simulation
- Copper bench working
- Orbital welding
- Vacuum soldering
- Residual Gas Analysis (RGA)



#### MECHATRONIC SYSTEMS AND SYSTEM SUPPLY

VDL is a worldwide player in the field of complex and innovative mechatronic systems. The company develops and manufactures individual components and modules, as well as complete systems for high-tech production equipment, analysis and medical systems. VDL offers the full process from product design, value engineering, supply chain management, part manufacture and (cleanroom) assembly through to testing and customer delivery.

- Market research
- Product development
- Process development
- Project management
- Electronic / Mechatronic assembly
- Functional testing
- Logistic chain management

- Vacuum applications
- Precision positioning in nano range
- Cleanroom assembly
- Handling systems
- High accuracy
- High positioning speeds
- Process validations



#### PLASTICS PROCESSING

The VDL plastic processing companies offer customers total solutions, from product development to production of semi-finished products and even assembly of complex products. Product finishing processes, such as polishing, gluing, welding, printing, painting and chroming, are also provided.

#### **Product development**

- Designing products and (complex) assemblies
- Mould design and production
- Developing (inline) production automation systems
- Mould flow analysis
- Prototyping and design validation
- Strength analysis (FEM)
- Reversed engineering

#### Validation

- Endurance testing
- 3D measurement
- X-Ray / NDT

#### **Production methods**

- Injection moulding (up to 2,000 tonnes)
- Vacuum forming
- Hot press moulding (SMC and Sandwich)
- Polyurethane RIM (solid and foam)
- Resin transfer moulding (RTM, VA-RTM)
- Pultrusion
- Drape forming
- Hot bending
- CNC turning
- CNC milling of plastics

#### Semi-finished product manufacture

- Production of Sheet Moulding Compound (SMC)
- Continuous Acrosoma Sandwich Stitched panel



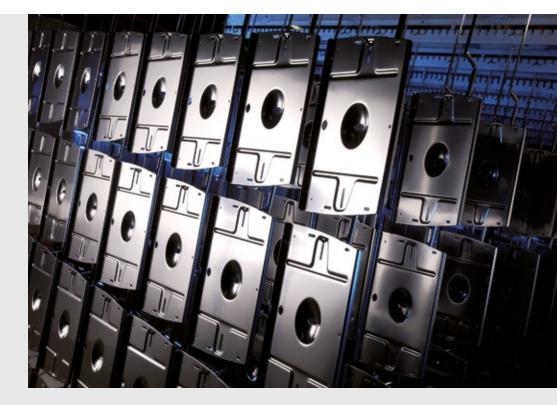
#### **Specialisations**

- · Gas injection moulding
- Insert moulding
- Over moulding
- Outsert moulding
- Multi-component injection moulding
- Mucell
- Injection Compression
- IMF (In Mould Foil)
- IML (In Mould Labelling)
- Embossing

#### SURFACE TREATMENT

VDL is specialised in steel grit blasting, zinc phosphating, cataphoresis coating, powder coating, wet coating, assembly and warehousing. In addition, the group has a manual blast cabinet and an automated belt conveyor blast machine with twelve turbines. VDL also operates a fully-automated cataphoresis and powder coating line including zinc phosphate pre-treatment.

- Degreasing
- Steel grit blasting
- Zinc phosphating
- Wet coating
- Cataphoresis coating (12- 50 micron)
- Screen printing
- Powder coating



#### MAIN SUPPLIER

Thanks to a flexible organisation with short communication lines, every VDL company can act as a main supplier. The total offering may range from co-design to the delivery of fully-treated and assembled constructions or complete products. Besides the services of their VDL business partner, customers have access to the extensive facilities of VDL Groep as a whole.



### Car Assembly

WITHIN THE CAR ASSEMBLY DIVISION, PASSENGER CARS ARE ASSEMBLED FOR THIRD PARTIES AT VDL NEDCAR IN BORN. VDL NEDCAR IS THE ONLY MAJOR AUTOMOTIVE PLANT IN THE NETHERLANDS. THE ENTIRE PRODUCTION PROCESS FROM THE PRESS SHOP VIA THE BODY SHOP AND THE PAINTING LINE THROUGH TO FINAL ASSEMBLY IS CARRIED OUT WITHIN THE COMPANY. VDL NEDCAR HAS A PRODUCTION CAPACITY FOR SOME 200,000 VEHICLES A YEAR, BASED ON A TWO-SHIFT SYSTEM.





In the ultramodern facility, with approx. 330,000 m<sup>2</sup> of buildings, multiple models of passenger cars of several different car brands can be produced, according to the highest possible quality standards. Thanks to years of experience, VDL Nedcar has established a solid reputation for quality and craftsmanship.

#### PRESS SHOP

The press shop operates six lines of mechanical presses with a capacity of between 500 and 1,800 tonnes. Deep drawing, bending, cutting, punching and trimming on structure parts and outside body parts are elements of the basic process; skills that our dedicated workers in the press shop completely master. Production is also subject to continuous process control and quality checks. The production process is characterised by high efficiency and flexibility, rapid tool changes, minimum disruptions and minimum material consumption.

The tool shop has extensive experience in the development of new products and processes.

VDL Nedcar also produces high-quality deep drawn products on behalf of OEM and truck manufacturers.





#### BODY SHOP

At a startlingly fast pace, some 1,300 robots connect the body parts using a variety of techniques including spot welding, laser welding, folded seams and screw and glue fastenings. These fastenings are produced to the nearest tenth of a millimetre. The accuracy is measured using special cameras at more than 300 measuring points, at different stages of the process.

All spot welds are checked several times a day using special ultrasonic test equipment, while cameras automatically inspect all sealed fastenings. The result is absolute top quality without a single concession, all in the interests of safety.

#### PAINT SHOP

The entire routing through the plant has been efficiently laid out. The bodyshells are automatically transported from the body shop to the paint shop.

In the paint shop the bodyshell will be immersed first in a series of anti-corrosion baths. Then the sealing process follows, whereupon all dust particles will be removed from the shell by more than 10,000 emu feathers. Eventually the four water-based paint layers can be applied.

Finally, the paint is precisely inspected in the light tunnel for any imperfections.







#### FINAL ASSEMBLY SHOP

The Final Assembly Shop (FAS) represents the ultimate combination of smart, ergonomic production techniques and ingenious logistics.

At the start of the process, the doors are removed to increase accessibility to the car. Later they are reunited with the vehicle at the right moment. The mats, cable harnesses, dashboards and other components are installed, and at the end of the line the engine is united with the body: the so-called 'marriage point'.

The overall scale of the logistic process and the complexity of the plant management system becomes clearly visible in the Final Assembly Shop. Every single vehicle is assembled to order, and every component is supplied at precisely the right moment.

Multiple quality inspections are performed throughout the entire production process. This ensures that every car fully meets the customer's requirements.

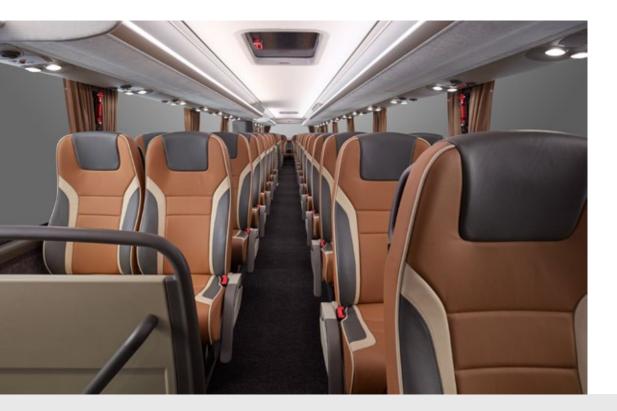




### Buses and Coaches

SINCE THE 1990S, VDL GROEP HAS ESTABLISHED A SUCCESSFUL BUS AND COACH DIVISION. VDL BUS & COACH CONSISTS OF MULTIPLE BUS COMPANIES THAT OPERATE UNDER ONE NAME IN THE GLOBAL MARKET. VDL HAS A CLEAR VISION ON MOBILITY OF THE FUTURE AND IS CHANGING CONSTANTLY TO RESPOND FLEXIBLY TO THE MOBILITY OF NEEDS TODAY. THE RESULT: TAILOR-MADE, TURNKEY TRANSPORT SOLUTIONS, DESIGNED WITH THE INTERESTS OF PUBLIC HEALTH AND THE ENVIRONMENT IN MIND. CONSOLIDATING THE KNOWLEDGE, EXPERTISE AND STRENGTHS THAT THE VDL BUS COMPANIES HAVE TO OFFER HAS ENABLED VDL BUS & COACH TO BECOME ONE OF THE BIGGEST BUS PRODUCERS IN EUROPE TODAY.





#### COMPLETE RANGE OF TRANSPORT SOLUTIONS

VDL Bus & Coach offers its customers a complete product line. The extensive product range includes chassis & chassis modules, coaches, public transport buses, mini & midi buses, and second-hand buses.

Production is based on a quality strategy in which safety, a long service life, comfort, low maintenance costs, low fuel consumption and concern for the environment are top priorities. The product range is distinguished by versatility and characteristic designs. VDL's use of lightweight materials in combination with an aerodynamic design is setting the trend for the industry.





#### SALES & SERVICE

Sales are organised via a worldwide network consisting of corporate-owned sales offices, importers and agents in more than 30 countries. For after sales service and maintenance, the client can count on quick, effective assistance from employees at one of the many service locations. An extensive distribution network ensures that parts and bus-related accessories are delivered to the requested destination as quickly as possible.



#### VDL BUS & COACH

- Chassis & chassis modules
- Coaches
- Public transport buses
- Mini & midi buses
- Special vehicles
- Second-hand buses
- Parts & services





#### STRATEGY

VDL Bus & Coach operates on the basis of a clear, customer-oriented strategy rooted in strong brand values. Lightweight construction, in combination with lower fuel consumption and high passenger and baggage capacity, results in maximum profit of ownership for the customer. Superb driving characteristics and an efficient, logically organised driver's cockpit contribute to safety and comfort. A harmonious interior, comfortable seats and a top-notch climate control system provide the perfect environment in which to enjoy a pleasurable travel experience.

#### E-MOBILITY

The VDL Citea Electric range is based on a modular concept. This means that VDL Bus & Coach supplies systems and support that are perfectly attuned to the operational needs of its individual customers, whether this be in terms of the battery technology, charging system or implementation management chosen on the one hand or connectivity, monitoring, repair and maintenance choices on the other hand. By adopting this approach, VDL Bus & Coach is actively contributing towards a cleaner environment, lower energy consumption and a quieter and healthier living environment.











VDL DEVELOPS AND MANUFACTURES A WIDE RANGE OF FINISHED PRODUCTS FOR BOTH THE INDUSTRIAL MARKET AND THE CONSUMER MARKET. THE OPERATING COMPANIES INDEPENDENTLY DETERMINE THEIR OWN MARKET POSITION BOTH ON A NATIONAL AND INTERNATIONAL LEVEL. THE COLLECTIVE FOCUS IS AIMED AT OBTAINING THE HIGHEST QUALITY AND FLEXIBILITY AT THE LOWEST OVERALL COST PRICE. INNOVATIVE CAPACITY AND EFFICIENT MANAGEMENT RESULT IN FREQUENT COOPERATION WITH SUBCONTRACTING COMPANIES WITHIN VDL GROEP. ANOTHER STRONG COMMON FEATURE IS THAT PRODUCTS ARE ALMOST ALWAYS DEVELOPED IN CLOSE COOPERATION WITH OUR CUSTOMERS.



#### **PRODUCTION AUTOMATION SYSTEMS**

- Development, engineering and turnkey delivery of customer-specific robotised production systems for the assembly of body parts for the automotive industry
- Robotised production systems for the assembly of systems and components (e.g. final assembly for the automotive industry)
- Product development, engineering and series production of special machines, mechatronic modules and systems, industrial vehicles and Automatic Guided Vehicles (VDL AGV)
- Delivery and maintenance of (semi-)automatic parking systems

#### SUSPENSION SYSTEMS

- Air suspension systems for trailers, trucks and buses
- Specially shaped push axles and tag axles
- Leaf and parabolic springs for the OEM and replacement market
- Axle lifts
- Truck and trailer parts





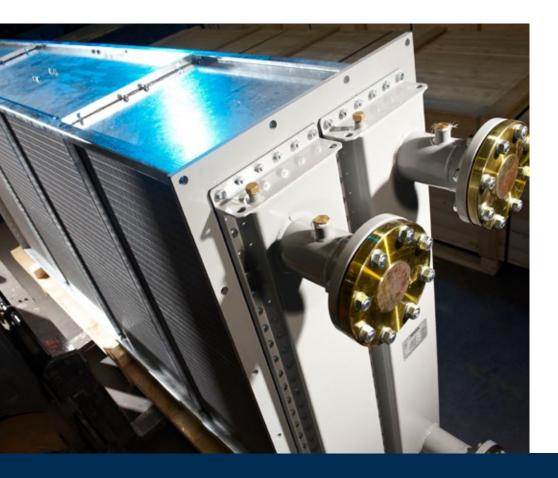
#### CONTAINER HANDLING SYSTEMS

- Spreaders
- Automatic guided vehicles
- Hook lift systems
- Portal arm systems
- Cable installations
- Chain systems

#### WASTE COLLECTION SYSTEMS

- Side loaders with various lifting systems:
  - With set-down system
  - In a rigid body variant
- Underground container systems
- Unique screw press for optimum compaction and compression forces





#### HEAT EXCHANGERS

- Customer-specific engineering, design and manufacturing of various types of heat exchangers, pressure vessels, devices and modules
- Market segments:
  - Oil & Gas
  - Petrochemistry
  - Power generation
  - Ship transport
  - Chemical industry
  - Foods

#### SYSTEMS FOR THE AGRICULTURAL SECTOR

- Fully-automated stall systems for the intensive livestock industry
- Engineering and construction of turnkey projects
- Manure drying tunnels
- Drying tunnels for industrial drying







#### SUNBEDS AND CAR ROOF BOXES

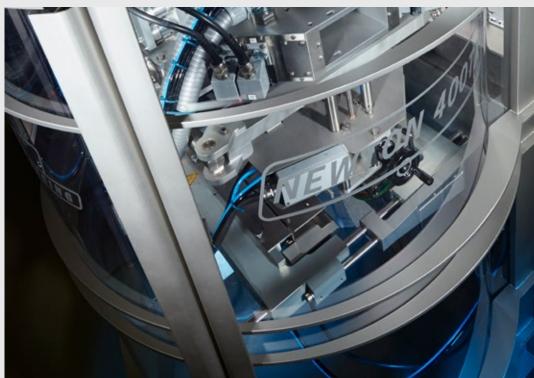
- Sunbeds
- Anti-aging equipment
- Car roof boxes
- Load carriers
- Bicycle carriers
- Water filter systems for swimming pools and ponds

### EXPLOSION PROTECTION AND BULK HANDLING

- Components for extraction systems, bulk goods handling and pneumatic transport
- Complete systems for explosion and fire protection of industrial processes

#### PACKAGING MACHINES

- Production machines, upgrade kits and revisions for the cigar industry
- Vertical form, fill and seal machines for (among others) the food, snack, cereal, animal feed and detergent industry





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